



Full of energy for you.

A  **VNG** company

 **VNG**
Handel & Vertrieb

Full of energy for you.

VNG Handel & Vertrieb headquartered in Leipzig was originally part of VNG AG. The company is a supplier of natural gas for trading companies in Germany and abroad, distributors, municipal utility companies and key accounts.

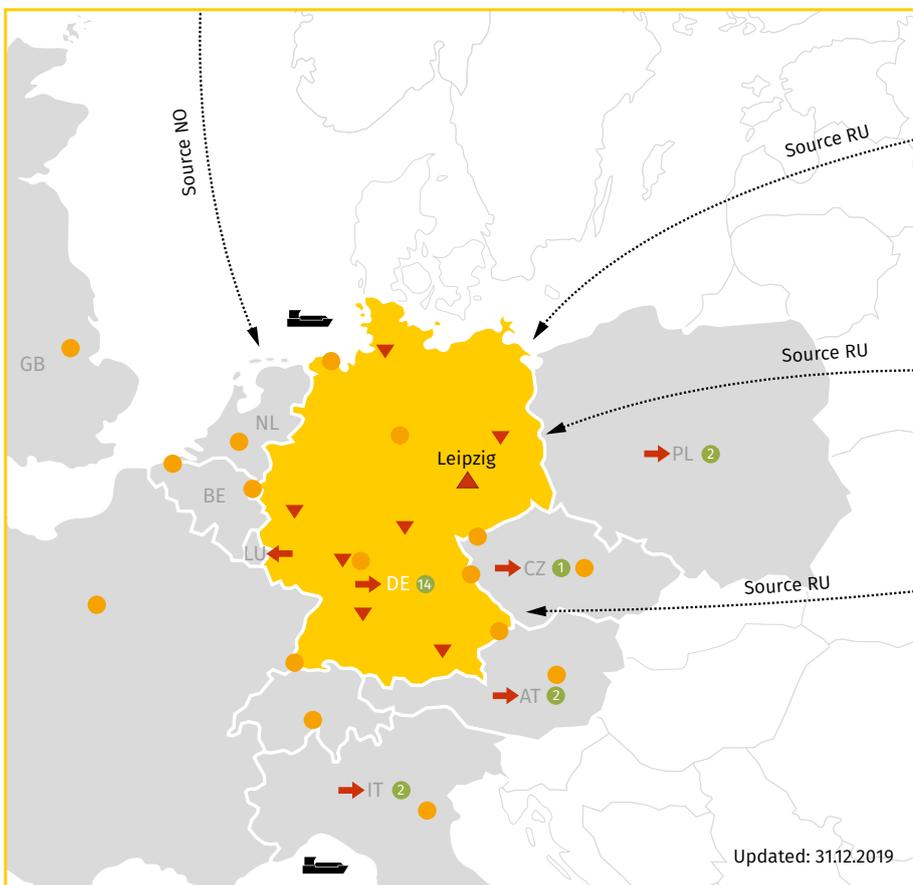
As a reliable partner for innovative products, services and concepts for environmentally friendly energy solutions, the company has served its customers for nearly 60 years. Seven trading offices throughout Germany as well as shareholdings and business contacts across Europe enable VNG Handel & Vertrieb GmbH to remain close to their customers while being well-positioned internationally.

Together with the parent company VNG AG and other specialised companies, VNG's business focus is on trade & distribution, transport and storage. This enables VNG to play an active role along the whole value chain of the Ger-



man natural gas economy. Using our access to the biogas and liquid gas market we have created new development possibilities with good business potential.

Internationally well-positioned – regionally committed



VNG Handel & Vertrieb GmbH

- ▲ Headquarters
- ▼ Sales office
- Number of subsidiaries (Selection)
- Delivery
- Spot and futures market
- ⇄ LNG terminal

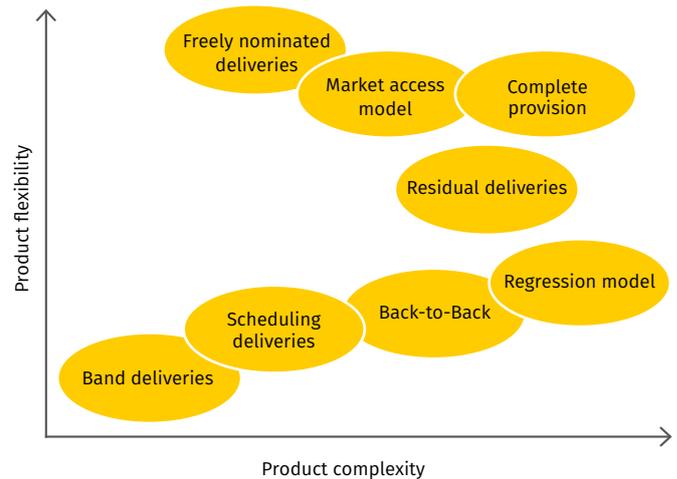
Your natural gas specialist.

As a natural gas supplier we can offer you information and various services to help your decision process. On top of professional advisory and technical services along with

market information we can offer you many more additional personal benefits.

Personalised delivery models

As our customer you can use different delivery models and even different model combinations to ensure natural gas deliveries match your needs. We can offer various packages depending on product complexity and customer flexibility. Please contact our sales managers to discuss the different models and find the best solution for you.



Personalised price models

Price is a deciding factor in natural gas procurement. That's why VNG can offer your customers different pricing models depending on their individual situation and needs. Whereas fixed prices allow your customers reliable budget security independently of market prices, a gas-price indexed model always guarantees a fair average market price for a specific product and time period. The tranche pricing model is particularly suitable for customers who

wish to benefit from price changes while reducing their risk. For customers who prefer to buy at trading price but have neither market access nor their own balancing group, our market access model is the best option. This model allows them to play an active role in the market while enjoying the benefits of cost-efficient supply via the VNG H&V balancing group.

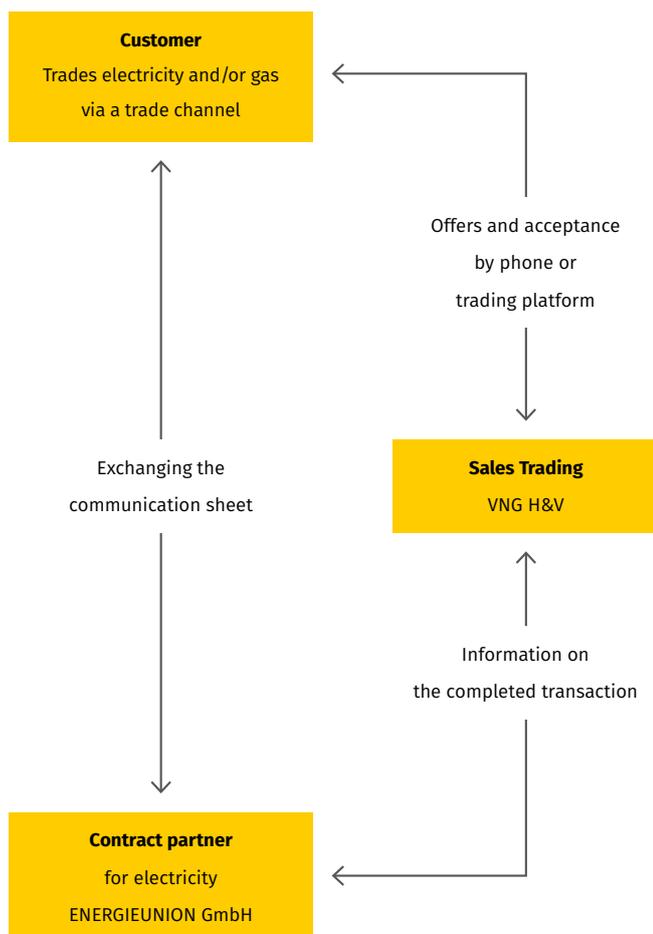
	Fixed price	Gas indexed	Tranche model	Market access model
Budget security	↑	→	↗	→
Market opportunities and risks	↓	↑	↗	↑
Trading options and monitoring	↓	↓	↗	↗
Need for knowledge	↓	↘	↗	↑
Resource expenditure	↓	↓	↗	↑
Benefits	Unaffected by fluctuation in market prices	Close correlation with "fair" market prices	Budget security and market proximity combined	Maximum freedom

Your electricity specialist

We stepped on the gas, now let us electrify you!
Customers have had market access via our Sales Trading for years. You can now also buy and sell electricity. If you would like to quickly and efficiently trade various electricity products, please contact our Sales Trading team!

Whether you prefer to pick up the phone or use a trading platform, get in touch with our Sales Trading team for standard trading products to optimise your electricity portfolio or to buy pre-defined scheduling to send on to your customers.

This is how electricity trading works



All aspects of energy supply.

Our energy and advisory services can help to support you in your core business and on central energy issues together with our partners within VNG AG.

Business platform

→ Online gas procurement

Purchase your required natural gas quantities online and select flexibility options for either product or quantity.

→ Market report

We can analyse relevant energy market data for you. This grants you access to essential industry and pricing data from your core area of business.

→ Data manager

We can prepare the data as a time series analysis or a graph as well as offering you a comprehensive range of reporting options.

More services

→ Sales Trading

Our Sales Trading Team can offer you fast market access to standard trading products and monthly scheduling and can support you in managing your contracts.

→ Balancing group management

You can gain maximum benefit from procurement and sales opportunities for H and L gas as well as for natural biogas using our personal balancing group management and apply optimised balancing when supplying your customers.

→ Chat with a business analyst

Our experts can show you current market developments, explain the factors involved, demonstrate possible market interdependencies and answer your questions.

→ Price monitoring app

You can check out major market and price tendencies for natural gas anywhere and anytime on your iPhone, iPad oder iPod using our price monitoring app.

Your personal offer

If you would like a personal supply offer, please send us the following information.

Contact details

<hr/>	
Company	
<hr/>	
Contact	
<hr/>	
Street	Postcode, City
<hr/>	<hr/>
E-mail	Telephone
<hr/>	<hr/>

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 kontakt@vng-handel.de

 www.vng-handel.de
(Downloads)

Please send me some information on

- Natural gas
- Electricity
- Advice/Service for

Please send me

- Current business report
- Proof of relevant certification
- Supplier information

Information for your personal offer

Quantity	<hr/>
Delivery period	<hr/>
Capacity	<hr/>
Shiftwork	<input type="checkbox"/> yes <input type="checkbox"/> no
Number of shifts	<hr/>
Reliable usage forecast possible	<input type="checkbox"/> yes <input type="checkbox"/> no

We will be happy to show you more products from our portfolio and are available if you have any questions and requests.



For you In your region!

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- ▲ VNG AG Headquarters
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