

# Putting all our energy to work for you.

## BRIEF PORTRAIT 2024

The Handel & Vertrieb part of our company name means ‘trading & sales’ and that’s what we’re all about: From our base in Leipzig, we operate as a wholesaler for natural gas and as an energy service provider in Germany and abroad. We supply industrial and commercial companies, municipal utilities and distributors, and we also provide energy-related services.

Having emerged from VNG AG in 2018, we are now an independent company within the VNG Group and a gas trading specialist. We are making our contribution to realising gas-based concepts that will drive the environmentally friendly energy mix of tomorrow.

Partnerships based on mutual trust, flexibility and closeness to our customers and markets have always formed the basis of our success. For more than 65 years, we have built up expertise in all aspects of trading and selling gas.



**65+**

years of experience in handling gas

**approx. 220**

employees

**5**

countries of operation

**VNG 2030+**

green transformation process

## Our business segments



### Distribution

As an international company, we supply our domestic and foreign customers with gas reliably and flexibly.



### Procurement & green transformation

We offer security of supply and flexibility using gas from domestic and international sources.



### Trade logistics

Standardisation and process reliability keep things predictable for our customers.



### Trading

As an experienced gas trader, we are active on the European spot and futures markets and have a broad network of international trading partners.



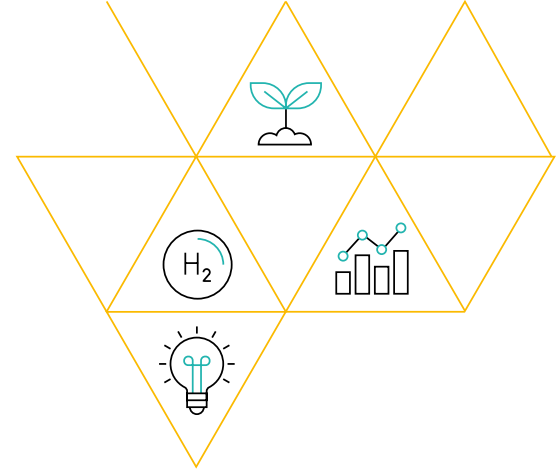
### IT & digitalisation

Our IT solutions drive fast, secure and efficient processes in gas sales and trading.

# Achieving lasting success together – through strategic partnership

With our gas industry product range and innovative and digital services, we support our customers in all aspects of energy supply – 100% customised to their procurement strategy and individual needs.

We work together with our customers in strategic partnerships to develop the optimum solution. In addition to workshops, this also includes professional services for effective portfolio management and transparent reporting. We offer a total of six modules that can be flexibly combined to suit your needs.



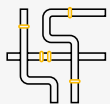
## We are shaping the (green) future. Where climate protection takes centre stage.

In recent years, VNG has been involved in a variety of green gas projects and has created a robust project landscape. Continuous expansion in this area is essential for a successful transformation. You can find a selection of our current projects relating to green gases here.

- Norway**  
Projects importing green hydrogen to Germany
- GreenHyBB project**  
Sustainable hydrogen supply for the state of Brandenburg
- AZAN Project**  
Ammonia cracking for Germany's hydrogen supply
- H2GE Rostock project**  
German-Norwegian hydrogen project in cooperation with Equinor
- Project Flow – making hydrogen happen**  
Pipeline system for hydrogen ramp-up
- Bad Lauchstädt Energy Park**  
The regulatory sandbox for the energy transition – intelligent generation of green hydrogen from wind power
- Algeria**  
Green hydrogen imports to Germany
- Chile project**  
Hydrogen import project in cooperation with Total Energies

## Our mission

We are actively shaping the transformation of the energy industry and support our customers as their strategic partner on the path to a green, sustainable future.



### COAL GAS

When VNG was founded in 1958, we began to build the East German gas network



### NATURAL GAS

We transitioned from coal gas to natural gas across the board in the 1990s



### BIOGAS

In the 2000s, we increased our focus on renewable energies



### HYDROGEN

In the new century, we are expanding our focus to the renewable energy world of the future

